



Silver plus

The Middle East Business Club Silver Plus Membership provides specialist support in the UAE, Kuwait, Bahrain, Qatar and Oman. Applicable fees (excluding VAT) are GBP 3,750 annually or GBP 312.50 monthly (paid over a twelve month period) Membership is for a period of 15 months, commencing from receipt of the initial payment.

Services included within this package are detailed below:

- . Initial Company Briefing / Evaluation in Scotland / UK
- . Product or Service Review/Application for each individual market
- . Initiation of Market Research
- . Evaluation of Company Website - Native to give Overview and Recommendations
- . Three Pop-up Banners for Company to showcase Product / Service in conjunction with Website
- . Introduction to and Exposure at local Arab Chamber of Commerce or Networking Events
- . Analysis and Review of recommended Market Approach for each individual market
- . Middle East Trade Show Advice
- . Regional Briefings and Orientation
- . Hot Desk Facilities at Dubai office - 4 x Full Days OR 8 x Half Days
- . Option of additional Hot Desk Facilities within local Chamber of Commerce Facilities
- . Invitation to Native Networking Business Happy Hour in Dubai every Tuesday evening
- . Complimentary copy of a well known Middle East Business Directory
- . Exit Briefing upon Membership ending

Additional services available are listed below. Please contact Native Dubai for a detailed quote:

- . Assistance in Planning of Market Visits
- . Organisation of Accommodation / Car Hire Bookings
- . Arabic Translation Services & Provision of Arabic-speaking Personnel / Graduates in UK
- . Detailed & Targeted Regional Market Research
- . Consultancy Service with Native Economic Development Team
- . Consultation or advice with any Professional Body / Legal Advisory / Accounting / Tax Guidance / Company
- . Regional Introductions to Potential Clients, Distributors & Joint Venture Partners
- . Meeting Preparation Support and / or Attendance
- . Tender Document Collection and Forwarding
- . Strategic Marketing / Corporate Communications Campaigns
- . Customised Website Design & Translation (following review provided as standard)
- . Extension of Membership

Additional charges will apply to all ancillary items, including but not limited to promotional materials, couriers, shipping, telephone calls, postage, photocopying Prices / Details correct as at May 09

For further information please contact:

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