



Silver

The Middle East Business Club Silver Membership provides specialist support in the UAE only. Applicable fees (excluding VAT) are GBP 3,000 annually or GBP 250 monthly (paid over a twelve month period) Membership is for a period of 15 months, commencing from receipt of the initial payment.

Services included within this package are detailed below:

- . Initial Company Briefing / Evaluation in Scotland / UK
- . Product or Service Review/Application for each individual market
- . Initiation of Market Research
- . Evaluation of Company Website - Native to give Overview and Recommendations
- . Three Pop-up Banners for Company to showcase Product / Service in conjunction with Website
- . Introduction to and Exposure at local Arab Chamber of Commerce or Networking Events
- . Analysis and Review of recommended Market Approach for each individual market
- . Middle East Trade Show Advice
- . UAE Briefing and Orientation
- . Hot Desk Facilities at Dubai office - 4 x Full Days OR 8 x Half Days
- . Option of additional Hot Desk Facilities within local Chamber of Commerce Facilities
- . Invitation to Native Networking Business Happy Hour in Dubai every Tuesday evening
- . Complimentary copy of a well known Middle East Business Directory
- . Exit Briefing upon Membership ending

Additional services available are listed below. Please contact Native Dubai for a detailed quote:

- . Assistance in Planning of Market Visits
- . Organisation of Accommodation / Car Hire Bookings
- . Arabic Translation Services & Provision of Arabic-speaking Personnel / Graduates in UK
- . Detailed & Targeted Regional Market Research
- . Consultancy Service with Native Economic Development Team
- . Consultation or advice with any Professional Body / Legal Advisory / Accounting / Tax Guidance / Company
- . Regional Introductions to Potential Clients, Distributors & Joint Venture Partners
- . Meeting Preparation Support and / or Attendance
- . Tender Document Collection and Forwarding
- . Strategic Marketing / Corporate Communications Campaigns
- . Customised Website Design & Translation (following review provided as standard)
- . Extension of Membership

Additional charges will apply to all ancillary items, including but not limited to promotional materials, couriers, shipping, telephone calls, postage, photocopying Prices / Details correct as at May 09

For further information please contact:

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